



LORD & ASSOCIATES  
Grants, Development & Training  
*Planting Seeds of Plenty*

## **EXAMPLE FEDERAL FUNDING MAP REPORT**

*Customized Research produced for*

You @  
Your Organization

*Including federal funding opportunities focused toward*

Your Organization's Top 3 Funding Priorities

*And an analysis of comparable funding levels, including:*

An analysis of the funding that  
one or two of your chosen peer organizations are receiving



*Our Federal Funding Map Report is a high-level overview of the types of federal funding for which the client is an eligible applicant to receive. The information provided in this report is not represented to be a comprehensive or complete listing of any and every type of federal funding for which the client might consider applying. It is not a substitute for the professional advice you would receive from a qualified accountant or attorney and it does not constitute legal or financial professional advice nor is it conveyed or intended to be conveyed in the course of any advisor-client discourse, but is intended to be general information with respect to common tribal, governmental, non-profit or for-profit fundraising & development opportunities. When making decisions as a result of the information contained within this document, as with information from any fundraising or development professional or reference source, you should always seek the advice of a qualified accountant or attorney who is familiar with Indian and/or other appropriate Law.*

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## SUMMARY FINDINGS

At-A-Glance: This section describes over \$16 Million in total federal funding opportunities identified for our example client's priorities, based on a customized analysis of the types of funding they have already successfully obtained and managed. In this case, we found over \$3 Million in grants available for application immediately.

- Number of Federal Funding opportunities **leverageable** from current funding: **3**
- Annual Estimated Value Range: **Up to \$150K to multi-millions/year.**
  
- Number of **new** Federal Funding Sources Identified for their 1<sup>st</sup> Priority Area: **3**
- Annual Estimated Value Range: **Up to \$950K**
  
- Number of **new** Federal Funding Sources Identified for their 2<sup>nd</sup> Priority Area: **3**
- Annual Estimated Value Range: **Up to \$925K**
  
- Number of **new** Federal Funding Sources Identified for their 3<sup>rd</sup> Priority Area: **9**
- Annual Value Range: **Up to \$1.25M**
  
- **Federal Funding Map Calendar/Timeline: See page 12**



After completing our customized research, we provide our client with the Top Three (3) Funding Opportunities that we recommend for their organization, as an example:

Fed Grant #1 to support Organizational or Project Development with funding for feasibility & other economic development or business planning for between \$50-500K – Deadline for this funding is within 2 months - we recommend that you start your application immediately, see more detailed information on page X.

Fed Grant #2 for up to \$500K in funding to support your Project to be approached with a required community partner – Begin immediate outreach to partnering organizations to strengthen their & your capacities to obtain this funding award, see more detailed information on page X.

Fed Grant #3 for up to \$200K to support new programming – Application deadlines are rolling throughout the year – we recommend you contact the funder immediately to start building the funder relationship, gain technical assistance, and share information about your project! See more detailed information on page X.

In the following pages – our Federal Funding Map report provides with our client with all the contact information needed to follow up and apply for funding. If extra help is needed – we provide grants writing, coaching, business planning, feasibility study & other services too!

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## NEW FUNDING THAT COULD BE LEVERAGED BY YOUR CURRENT FUNDING

Our customized research found that our example client had received and managed over \$1Million in federal funding awards to date, as the chart below shows:

### RESULTS SUMMARY

Change Search Filters ^

Filters: Contracts, Grants, Loans, Other Financial Assistance; FY 2017, FY 2016, FY 2015, FY 2014, FY 2013, FY 2012, FY 2011, FY 2010, FY 2009, FY 2008; ~~XXXXXX~~

<b>Total Number of Transactions</b> <b>4</b>	<b>Total Prime Recipient Transaction Amount</b> <b>\$1,150,000</b>	<b>Total Sub-Award Transaction Amount</b> <b>\$0</b>
<b>0 Contracts</b>	<b>4 Grants</b>	<b>0 Loans</b>
<b>0 Other Financial Assistance</b>		

### SEARCH RESULTS

1 to 4 of 4 transactions.

Download

Recipient ^	Award ID ^	Award Amount ^	Award Date ^	Award Type ^	Awarding Agency ^	Funding Agency ^	Role ^
<del>XXXXXXXX</del>	<del>XXXXXXXX</del>	\$400,000	9/8/2014	Grants	Department of the Treasury	N/A	Prime
<del>XXXXXXXX</del>	<del>XXXXXXXX</del>	\$150,000	9/20/2013	Grants	Department of the Treasury	N/A	Prime
<del>XXXXXXXX</del>	<del>XXXXXXXX</del>	\$300,000	9/8/2015	Grants	Department of the Treasury	N/A	Prime
<del>XXXXXXXX</del>	<del>XXXXXXXX</del>	\$300,000	12/17/2016	Grants	Department of the Treasury	N/A	Prime

The example client's current federal funding administration had demonstrated the management of 4 federal funding awards that can be further efficiently leveraged\* by the following funding opportunities that we identified for them. For each new funding source – we provide the Catalog of Federal Domestic Assistance (CFDA) Number, the name of the funder, the funding opportunity, information on the eligible activities that can be done with the funding, deadlines, points of contact and the maximum level of funding that could be received from a successful application.

### CFDA#      Leverageable Funding Opportunities      Range of Value

00.000

#### A Federal Grant Program

Up to \$13M+/yr

Est. Deadline: Deadline here to assist your grant submittal planning

A description of the types of eligible activities for which you can use the funding.

Point of Contact: Name & Title here

Email: Email here

Phone: Phone here

Website: <http://www.websitehereifavailable.com>



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00.000

**A Federal Bond Guarantee Program****Up to \$Millions**

Est. Deadline: Deadline here to assist grant submittal planning

A description of the types of eligible activities authorized to be accomplished with this type of federal funding award.

Point of Contact: Name here, if available

Email: Email here, if available

Phone: Phone here, if available

Website: <http://www.websitehereifavailable.com>

00.000

**A Federal Direct Loan Program****Up to \$227K/yr**

Est. Deadline: Deadlineto assist grant submittal planning

A description of the types of eligible activities authorized to be accomplished with this type of federal funding award.

Point of Contact: Name here, if available

Email: Email here, if available

Phone: Phone here, if available

Website: <http://www.websitehereifavailable.com>**MORE NEW FUNDING OPPORTUNITIES**

**New** Funding Opportunities, over and above those leveraged funds we identified for our client in the section above, are listed in the same way in this section. We provide detail needed to begin contacting potential new funders and to strengthen funding application approaches.

Each of our clients are unique and, this section of our Federal Funding Map report can contain dozens of pages of customized information on new grants. Dependent upon the priority areas for funding that a client identifies, their prior history of federal grants administration, and other factors, results will vary.

\*What does 'leveraged' mean? Here it means using the power a client may already have to effectively increase the receipt of the funding they need. It means that there are certain types of federal funding that the federal government considers as related to one another. Therefore if you have already received one of the related funding awards – there may be others that will be the easiest for you to apply for based on the award you already have in-house. Your receipt of one type of federal funding can give you the power to leverage other expanded funding! With the content of this report & your customized Grantswriting Calendar/Timeline - we show you how – we give you the map!

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## Organizational Comparison 1

Our example client identified a peer organization for us to research and we found that peer organization #1 was receiving similar funding at similar levels as our client.

One difference is that our client now has our Federal Funding Map identifying dozens of additional funding opportunities for which they are eligible to apply to strengthen their operations and services.

### RESULTS SUMMARY

Change Search Filters ^

Filters: Contracts, Grants, Loans, Other Financial Assistance; FY 2017, FY 2016, FY 2015, FY 2014, FY 2013, FY 2012, FY 2011, FY 2010, FY 2009, FY 2008; ~~XXXXXXXXXX~~  
~~XXXXXXXXXX~~

<b>Total Number of Transactions</b> <b>4</b>	<b>Total Prime Recipient Transaction Amount</b> <b>\$973,572</b>	<b>Total Sub-Award Transaction Amount</b> <b>\$0</b>
<b>0 Contracts</b>	<b>4 Grants</b>	<b>0 Loans</b>
<b>0 Other Financial Assistance</b>		

### SEARCH RESULTS

1 to 4 of 4 transactions.

Download

Recipient ^	Award ID ^	Award Amount ^	Award Date ^	Award Type ^	Awarding Agency ^	Funding Agency ^	Role ^
<del>XXXXXXXXXX</del>	<del>XXXXXXXXXX</del>	\$149,995	8/29/2012	Grants	Department of the Treasury	N/A	Prime
<del>XXXXXXXXXX</del>	<del>XXXXXXXXXX</del>	\$375,000	9/25/2014	Grants	Department of the Treasury	N/A	Prime
<del>XXXXXXXXXX</del>	<del>XXXXXXXXXX</del>	\$300,000	8/24/2011	Grants	Department of the Treasury	N/A	Prime
<del>XXXXXXXXXX</del>	<del>XXXXXXXXXX</del>	\$148,577	5/4/2010	Grants	Department of the Treasury	N/A	Prime



## Organizational Comparison 2

Our example client identified a 2<sup>nd</sup> peer organization and we researched that organization's receipt of federal funding. We found that according to publicly available data the 2<sup>nd</sup> peer organization had not received any federal funding.

**2008 - 2017**

### RESULTS SUMMARY

Change Search Filters ▲

Filters: Contracts, Grants, Loans, Other Financial Assistance; FY 2017, FY 2016, FY 2015, FY 2014, FY 2013, FY 2012, FY 2011, FY 2010, FY 2009, FY 2008; ~~XXXXXXXXXXXX~~

<b>Total Number of <u>Transactions</u></b> <b>0</b>	<b>Total Prime Recipient Transaction Amount</b> <b>\$0</b>	<b>Total Sub-Award Transaction Amount</b> <b>\$0</b>	
<b>0 Contracts</b>	<b>0 Grants</b>	<b>0 Loans</b>	<b>0 Other Financial Assistance</b>

No Transaction Matches Search Criteria.

In the case of this example we also provided additional program development suggestions to our client based upon the types of funding we had been able to map for them. That type of customized content for your organization will appear in this section of our report for you. Historically, our research has resulted in the creation of new housing or environmental departments, expanded health care services, and supported projects in economic development, education, arts/cultural, elder services, youth services and other focus areas.

## FEDERAL FUNDING MAP CALENDAR/TIMELINE

The Federal Funding Map Calendar/Timeline that appears on the following two (2) pages can serve as an annual grants writing calendar. In this example, nineteen (19) new federal funding sources for up to \$16 Million in new possible funding awards have been identified and mapped into our Calendar/Timeline for our client. This information can be immediately useful to expand an annual Grantswriting plan.

If a client needed any additional help – we provide Grants Coaching, Grantswriting, Feasibility, Business Planning and Training services too.

Feel free to contact Wanda Jean Lord, Principal Consultant for more information at [wandajeon@lord-and-associates.com](mailto:wandajeon@lord-and-associates.com) or 661 348 2926.

# LORD ASSOCIATES - Federal Funding Map Timeline for Example Client

For more info contact: wandajean@lord-and-associates.com  
661 348 2926

## Legend

### Grant Prep & Submittal

	Est. Value	September 17	October 17	November 17	December 17	January 18
<b>Fed Funder 1</b> (leveraged from current funding)	13,000,000					
<b>Fed Funder 2</b> (leveraged from current funding)	150,000					
<b>Fed Funder 3</b> (leveraged from current funding)	-				Prep Grant	Prep Grant
<b>Fed Funder 4</b> (leveraged from current funding)	227,000					
<b>Fed Funder 5</b> (youth focused)	150,000	Deadlines TBD on contacting funder				
<b>Fed Funder 6</b> (youth focused)	500,000	Deadlines TBD on contacting funder				
<b>Fed Funder 7</b> (youth focused)	300,000					
<b>Fed Funder 8</b> (financial ed)	325,000				Prep Grant	Prep Grant
<b>Fed Funder 9</b> (financial ed)	400,000					
<b>Fed Funder 10</b> (financial ed)	200,000	Prep Grant	Prep Grant	Prep Grant	Submit Grant	
<b>Fed Funder 11</b> (org development)	50,000	Prep Grant	Prep Grant	Prep Grant	Submit Grant	
<b>Fed Funder 12</b> (org development)	-	Prep Grant	Prep Grant	Prep Grant	Submit Grant	
<b>Fed Funder 13</b> (org development)	75,000	Prep Grant	Prep Grant	Prep Grant	Submit Grant	
<b>Fed Funder 14</b> (org development)	25,000	Prep Grant	Prep Grant	Prep Grant	Submit Grant	
<b>Fed Funder 15</b> (org development)	500,000	Prep Grant	Prep Grant	Prep Grant	Submit Grant	
<b>Fed Funder 16</b> (org development)	200,000					
<b>Fed Funder 17</b> (org development)	205,000	Prep Grant	Prep Grant	Prep Grant	Submit Grant	
<b>Fed Funder 18</b> (org development)	250,000	Prep Grant	Prep Grant	Prep Grant	Submit Grant	
<b>Fed Funder 19</b> (org development)	-	Prep Grant	Prep Grant	Prep Grant	Submit Grant	

**Total Value of Federal Funding  
Mapped to Calendar/Timeline**

16,557,000

# LORD ASSOCIATES - Federal Funding Map Timeline for Example Client

For more info contact: [wandajean@lord-and-associates.com](mailto:wandajean@lord-and-associates.com)  
661 348 2926

## Legend

### Grant Prep & Submittal

February 18	March 18	April 18	May 18	June 18	July 18	August 18
Prep Grant	Prep Grant	Submit Grant				
Prep Grant	Submit Grant					
Prep Grant	Prep Grant	Submit Grant				
		Prep Grant	Prep Grant	Prep Grant	Submit Grant	
Submit Grant						
	Prep Grant	Prep Grant	Prep Grant	Submit Grant		
	Prep Grant	Prep Grant	Prep Grant	Submit Grant		





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 Complete Grants.gov; DUNS, SAMS etc.

 Provide all user & password processes



Grants Policies & Procedures  
Fed Required Policies & Procedures  
**COST: \$95.00/hr**

 Assure you have all the Policies & Procedures  
in place to meet the federal requirements to  
*administer federal funding*

 Get Policy & Procedure (P&Ps) Templates or  
we can write P&Ps for you!



**Grants Readiness Training**  
Budgeting, Reporting, Chart of Accts  
**COST: \$95.00/hr**

 How to budget, expend, and report to  
maximize your grant award success

 Personalized Coaching onsite or via webinar



**Grants Readiness Training**  
3 Yr Funding Strategy Planning  
**COST: \$95.00/hr via custom webinars**  
**\$1200/trainer/day + travel onsite**

 How to develop a 3 Yr Funding Plan & identify  
and fill organization gaps



**Grantswriting**  
Federal, State & Foundation Funders  
**COST: \$95.00/hr**

 24+ yrs experience securing millions in funding